



Kan Asaine

Director- Accounting, Legal & IS

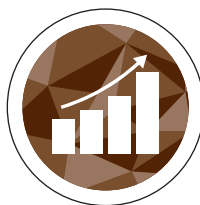
ECONOMIC PERFORMANCE

The Indian automobile industry has become one of the biggest drivers of growth considering the contribution it is making to the country's GDP. Toyota would like to contribute towards a holistic development of the automobile industry by focusing on contribution towards skill development, introduction of futuristic technologies & creation of cleaner & safer environment for the community across the value chain. We continuously strive hard to ensure competitive returns for our stakeholders and ensure positive financial position in the market.

Our strategic investments are focused on social and environmental initiatives, which are in-line with the National level campaigns on education, skill development, environmental awareness, health and sanitation as part of the government policies pertaining to the CSR. We welcome the initiatives being taken up the government of India to create a positive business environment through various initiatives like GST & Make in India. We look forward to working with our stakeholders to enhance our sustainability performance and to 'nurture inclusive growth'.



ALL NEW
INNOVA
CRYSTA | LUXURY
MEETS
POWER



ECONOMIC PERFORMANCE

Economic Performance is the structured presentation of a company's assets, liabilities and overall market strength. Taking regular stock of the general economic performance of a company is necessary to make sure that the business remains on the right track financially.

TKM is committed to safeguarding the environment for today as well as future generations and working continuously towards this objective. This is our sustainability vision. TKM takes pride in creating sustainable value for shareholders. We strive to enhance our market share by delivering quality and reliable products to our consumers and create value to our stakeholders, thereby beneficially and inclusively co-existing with them.

FINANCIAL IMPLICATIONS DUE TO CLIMATE CHANGE

Climate Change is no longer a far-fetched concept. At TKM, we recognize the fact that our business could have an impact on the environment. We acknowledge that this impact could be immense, and strive to be mindful of the resources we consume. We intend to minimize the risks on biodiversity, water consumption and waste generation, owing to the growing effects of climate change. Our motto is to reduce energy consumption and minimize dependency on fuels and limit CO₂ emissions, thereby doing our bit to reduce the effect of climate change. As a responsible manufacturing company, we undertake kaizens at every level of our supply chain, to ensure vehicle efficiency and conserve energy and water.

PARTICULARS (INR.CRORE)	2015 -16	2014 - 15	2013 - 14
Revenue (Through Core business segments)	13808.68	14999.9	13215.77
Other Income (Through other sources)	221.80	205.95	171.75
Other Expenses	12395.65	13665.22	12772.33
Personnel Expenses (Wages+ Benefits)	806.55	684.32	743.28
Interest Charges	1.44	44.89	58.05
Community Development/ CSR Investment	4.89	6.47	0.00

EMPLOYEE BENEFIT PLANS

- Gratuity Fund
- Superannuation Fund
- Leave Encashment
- Statutory Benefits like provident fund
- VPF
- EDLI Scheme (Over & above the Act)
- PF SMS Facility of all Grade Employees
- NPS
- Personal Loan top-up with back's (w/ low interest rate compared to market rate)

- Company Loans
- Maternity Benefit Policy (Over & above the Act)
- Toyota My Car Scheme
- Metro shopping tie-up
- Mediclaime Insurance Policy & GPAI
- Happiness (Only TM's) & Sadness Allowance (TM's & family)
- QCC Gift & Allowance
- Suggestion Allowance
- Long Service Award

PARTICULARS (INR.CRORE)	2015-16	2014 - 15	2013 - 14
Contribution to Provident Fund and other funds	52.02	51.88	32.77
Staff welfare Expenses	96.04	83.47	83.63

SIGNIFICANT INDIRECT ECONOMIC IMPACTS

We have successfully created employment opportunities for a large number of youth in the state of Karnataka.

However, the breakup of investments in each of the activities undertaken are presented in the table.

Contributions through CSR activities (INR. Million)

SL No	CSR Project or activity identified	Sector in which the projects is covered Promotion of Education	Projects or Progress		Amount outlay [budget] projects or programs wise	Amount spent on the projects or programs	Cumulative expenditure up to the reporting period	Amount spent: direct or through implementing agency
			[1] Local area or other	Specify the state and district where the projects or programs was undertaken		Direct expenditure on projects or programs		
1	Books and bags distribution in Bidadi Hobli	Promotion of Education	Bidadi Hobli	Ramanagara, Karnataka	1.30	1.03	1.03	Direct
2	Upgradation of the existing facility				3.00	3.17	3.17	Direct
3	Capacity building of Government school teachers				1.00	1.03	1.03	Regional Institute English, South India, Jnanabharathi campus, Bangalore - 56
4	New Toyota Safety Education Programme module development	Special education	Bangalore	Bangalore, Karnataka	5.00	6.74	6.74	Social Empowerment and Economic Development Society, D-114, Phase - 1, Okhal, Industrial area, New Delhi - 110020
5	Awareness to airport taxi drivers on Road Safety and celebration of Road Safety Week		Bangalore & Delhi	Karnataka & New Delhi	4.00	6.93	6.93	Nation Road Safety Organization, Shankara eye hospital Institute of Road Traffic Education, Aravali hills, Surajkund road, Sector - 43, Faridabad, Haryana - 121001
6	Green Me Campaign & Environment Month celebration	Ensuring environment sustainability	Bidadi Hobli	Ramanagara, Karnataka	2.00	1.35	1.35	Centre of Environment Education, Southern region cell, Kamala mansion, 143, infantry road, Bangalore - 01
7	Social need assessment study				1.80	1.62	1.62	Society for Educational Welfare & Economic Development, Flat no -512, South city heights, South city, Gurgaon
8	School Sanitation	Eradicating extreme hunger and poverty	Ramanagara, Karnataka	Ramanagara, Karnataka	10.00	14.69	14.69	Direct
9	Household Sanitation		Ramanagara, Karnataka	Ramanagara, Karnataka	1.00	1.34	1.34	Support for Network and Extension Help Agency, N038/A-1, 2nd Stage, Industrial Suburb, Vishweswara Nagar, Near Maharshi Public School, Mysore - 570008. Karnataka, India.
	Public sanitation		Uttar Kannada	Karnataka	5.00	0.00	0.00	
10	ABCD - A Behavioural Change Demonstration		Ramanagara, Karnataka	Ramanagara, Karnataka	11.40	6.57	6.57	Support for Network and Extension Help Agency, N038/A-1, 2nd Stage, Industrial Suburb, Vishweswara Nagar, Near Maharshi Public School, Mysore - 570008. Karnataka, India.
11	Safe drinking water purification units		Ramanagara, Karnataka	Ramanagara, Karnataka	3.00	2.06	2.06	Procyon, No 26, 2nd Cross, Next to Coffee Board Layout, HQAF Post, Bangalore - 24
12	Provide mobile health care Bidadi - Feasibility study		Ramanagara, Karnataka	Ramanagara, Karnataka	6.00	0.68	0.68	Grassroots Research and Advocacy Movement, CA-2 KIADB Industrial Housing Area, Hebbal Ring Road Mysore, Karnataka, India 570016.
13	Civic amenities	Rural development projects	Ramanagara, Karnataka	Ramanagara, Karnataka	5.00	1.67	1.67	Procyon, No 26, 2nd Cross, Next to Coffee Board Layout, HQAF Post, Bangalore - 24
					59.50	48.88	48.88	